

Training Fees

Electric Cooperatives and Public Power Systems

Speaking Engagements: *Keynote, conference, & retreat fees are negotiated separately.*

The following provides the typical costs for an average training session in a typical training setting and class size. Costs may vary depending on audience size and setting complexity.

The rates below are typical single day training costs. Additional consecutive training day rates provided at reduced rates (negotiated based on type of training, duration, etc.).

Typical Fees:

- 1. Individual training session (day) \$2,250 (plus direct expenses)
- 2. Active shooter drills: Negotiated
 - Typically drills cost between \$3,000 to \$10,000 depending on size and complexity
 - o Includes interagency coordination, participant preparation, special equipment, and onsite development

Notes:

- 1. Rates are negotiable if budgetary constraints or exceptional circumstances exist.
- 2. The standard training fees apply to partial and full day training events as both require a full day commitment by InDev.
- 3. Two training sessions/day can often be provided for half-day or shorter programs.
- 4. InDev will be happy to discuss a special training package for you and neighboring utilities to help reduce both fees and expenses.
- 5. Direct expenses (travel, meals, lodging) are additional and invoiced separately.

A retainer of 50% of the training fee is expected at booking.

Feel free to contact me to discuss your speaking, training, and consulting needs.

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