

Training Fees

Note: *Speaking engagement fees are negotiated separately.*

Training Fees

The rates below are typically single-day training costs.

Consecutive day training assignments are negotiated with each client.

Training \$3,750.00 for a one-day program (plus travel-related expenses)

1. Training fees apply to partial and full-day programs as both require a full-day commitment.
2. **Rates are negotiable** if budget constraints or cost issues exist. *{We're happy to discuss options}*
3. **Travel expenses** (travel, meals, lodging) are additional.
4. Two training sessions/day can be provided for half-day or shorter programs.
5. **Special training packages** can be developed to help reduce fees and expenses.

Note: The cost of the ASSIST program includes the **Active Shooter Response Exercise** option (if selected). *An active shooter response exercise is not an active shooter drill.* Instead, these exercises are low intensity, and low-stress events carried out during a training program. The exercises walk participants through the steps needed to recognize and respond to the onset of violence. During the exercise, a blank gun is fired at the floor at various locations within the building at random times during a training program. The objective is to acquaint participants with the sound of gunfire in the building and develop their recognition and response skills without the anxiety often associated with active shooter drills.

At no time during an active shooter response exercise is a weapon pointed or fired at the participants.

Active Shooter Drills

Active shooter drills require extensive planning and staging. Therefore, the cost of individual drills is based on size and complexity. In addition, the charges reflect the expenses of interagency coordination, site preparation, special equipment, and staging. Level I drills typically start at \$7,500.

There are three drill intensity levels.

Drills Intensity Levels:

Level I: limited stress and intensity drills covering the basics of recognition and response.

Level II: moderate exercises with higher-level interaction and intensity.

Level III: full-scale events with additional resources, law enforcement, and emergency response. (primarily facilities requiring higher-level security & critical infrastructure facilities)

Booking retainer¹:

\$20% of the training fee is required at commitment.

Feel free to contact me to discuss your speaking, training, and consulting needs.

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¹ 1) The retainer fee is deducted from the final invoiced costs.