

Training Fees (Aug – Dec 2017) Electric Cooperatives and Public Power Systems

Speaking Engagements: *Keynote, conference, breakout, & retreat fees are negotiated individually.*

Training Fees:

Fees are based on the utility size (number of meters) and program. This allows InDev to provide advisory assistance and training regardless of client size or complexity, and covers the additional effort required to effectively train larger audiences.

The rates below are typical single day training costs. Additional consecutive training day rates provided at reduced rates (negotiated based on type of training, duration, etc.).

Standard Fees:

- 50k or more meters: \$2,250 (plus direct expenses)
- 21k - 49k meters: \$2,000 (plus direct expenses)
- 20,000 meters or less: \$1,750 (plus direct expenses)
- Active shooter drills: Negotiated
 - Typically cost between \$3,500 to \$7,500 depending on size and complexity
 - Includes interagency coordination, participant preparation, special equipment, and onsite development

Notes:

1. Rates are negotiable if budgetary constraints or exceptional circumstances exist.
2. The standard training fees apply to partial and full day training events as both require a full day commitment by InDev.
3. Two training sessions/day can often be provided for half-day or shorter programs.
4. InDev will be happy to discuss a special training package for you and neighboring utilities to help reduce both fees and expenses.
5. Direct expenses (travel, meals, lodging) are additional and invoiced separately.

A retainer of 50% of the training fee is expected at booking.

Feel free to contact me to discuss your speaking, training, and consulting needs.

Jim Willis

jim.willis@indevtactical.net

703-623-6819